

5 Ways to Add Fun to the Selling Process

When you think about selling your property, do you dwell on the possible work and stress involved? You're not alone. Many homeowners share the same concerns.

But it doesn't have to be that way.

In fact, there are plenty of ways to add some fun, anticipation, and even a sense of adventure to the selling process. Here are just a few ideas:

1. Plan fun things to do when your home is being shown. That can include walks, sports activities, or trying something you and your family have never done before.
2. Declutter for your own benefit. Instead of thinking about decluttering as a chore required for the sale, focus instead on how much more comfortable your home will be after decluttering. Studies consistently show that less clutter reduces stress and increases a sense of well-being.
3. Get everyone in your home anticipating the move in a positive way. Put pictures of your next home, including neighbourhood shots, on the fridge door. Sit together on the computer and explore your new neighbourhood's features and amenities.
4. Celebrate milestones in the selling process. For example, when you're finished preparing your property for sale, go out to celebrate. Make a checklist of milestones and how you'll celebrate each one.



5. Get the help you need. A big part of the stress of selling is the anticipated work involved. Remember, you don't have to do it all yourself. Much of what needs to be done can be handled by contractors and other professionals.

There are many other ways to make selling your home a positive and turbulent-free experience. Give me a call if you'd like more ideas and suggestions.

Front Walkway Improvements that Boost Curb Appeal

Your front walkway is one of the first sections of real estate a buyer will set foot on when coming to see your home. So, it makes sense to make that pathway to your front door as appealing as possible.

The obvious way is to make it as clean and clear as you can. Ensure there are no obstacles in the way, such as overhanging branches, kid's toys, or potted plants. What you want is a clear, unobstructed and pleasant walk to your main entranceway.

If your walkway needs deeper cleaning, consider a powerwash. There are special

detergents available that are designed specifically for stone, asphalt or cement walkways and other outdoor surfaces.

A deep cleaning isn't a major project. In most cases, the job can be done within an hour. Yet, the result can be stunning.

If you're selling in the spring or summer, another way to make your walkway look better is to add flowers or other plants along the sides. Don't overdo it. You only need a few flowers or a couple of shrubs to make a big difference.

The great thing about adding a few flowers or

shrubs is the impact they can have on your entire frontage making it more attractive, and adding to your home's overall curb appeal.

Making your walkway look better may seem minor, but keep in mind that when buyers make their way to your front door, they're forming their first and often most important impression of your property. The walkway plays a small but important role in making it a good one.

Want more ideas for making your home show better, so it sells quicker and for a higher price? Call me.

Think, Act... Live!

"There are no traffic jams along the extra mile." [Roger Staubach](#)

"Success seems to be largely a matter of hanging on after others have let go." [William Feather](#)