

## Finding and Buying a Great Home in a Hurry

Imagine if, for whatever reason, you suddenly needed to find and buy a new home in a hurry. What if you had just a few weeks?

If you're like most people, your first instinct might be to panic. Well, there's nothing wrong with having some apprehension about having to find a new home quickly. But, there are steps you can take that will make the process a lot less stressful and, ultimately, make it more likely that you'll find a great property you'll love.

The first thing you need to do is determine your budget. That will give you a price range you can confidently shop within. Your budget should take into account how much your current home will likely sell for, how much you qualify to receive on a new mortgage, as well as any other funds you can put into a new home.

Next, decide on areas or neighbourhoods that have listings within your budget to target in your search. Narrowing your scope will actually help you find the right home, sooner.

When viewing properties for sale, be as flexible as you can. You don't necessarily need to compromise on what you want. However, if you need to buy in a hurry, it makes sense to consider listings that may be less than perfect, yet still check most of the boxes on your wish list.



Keep in mind that if you purchase a property that isn't exactly what you want, a renovation or other improvement could potentially turn it into your dream home.

Having to find a new home quickly can be challenging. But if you get the right professionals working for you, it's going to be a lot easier — and achievable.

## Getting the “Inside Scoop” on a Listing

Throughout the history of journalism, reporters would pride themselves on getting the “inside scoop” on a story. In fact, that's where that expression came from.

So imagine you're shopping for a new home and click on a listing online. Up comes all the property information. But, chances are, there is more to the story of that property than is presented in that listing. For example, you might want to know more about:

- The empty field behind the home.
- The addition that was added to the house. (Was it professionally done?)
- What the neighbourhood is really like.
- The age of the roof shingles. (Will they need to be replaced soon?)
- Noise levels on weekends.
- Upcoming new development that might change the character of the area.

Most property information listed on MLS and elsewhere is incomplete.

There's almost always more to the story of a listing than you can find online.

And, even after viewing a listed property, you may still have lingering questions or concerns.

So, you'll want to get the “inside scoop” and find out more.

But how?

To get the inside scoop on a listing, call me. I can get the additional information you need on a property so that you can make a more informed decision.

## Think, Act... Live!

“Never let success get to your head and never let failure get to your heart.” [Ziad Abdelnour](#)

“Develop a passion for learning. If you do, you will never cease to grow.” [Anthony J. D'Angelo](#)